



About **Fidelidade**

Founded in 1808, Fidelidade is the leading insurance company in Portugal, in the life and non-life segments, and is also present in Angola, Cape Verde, Mozambique, Spain, France, Macau, Peru, Bolivia, Paraguay and Chile.

With 2.3 million customers in Portugal and more than 7 million worldwide, Fidelidade conducts its activity based on a "Customer Centric Approach" strategy and, through a distribution network with high dimension and capillarity, guarantees consumers an integrated and personalized experience, regardless of the channel used.

Guided by inner values - experience, innovation, overcoming and proximity - Fidelidade has been consistently distinguished over the years by consumers and customers, namely in what concerns innovation. It is

Innovation that has driven the insurance company to adapt to the evident evolution of time, remaining present and leading a market that is facing one of its greatest challenges ever: responding to a world dictated by digital transformation.

Part of the universe of Fosun International Limited, Fidelidade has high horizons for growth, diversification and a unique opportunity to reinvent the concept of insurance in Portugal, expanding its supply and services to new clients, always with the trust seal of the largest and the most solid insurance company in Portugal.

In overall, our mission is to support the development and construction of a sustainable society, as a global service provider of people protection.

Local strengths **USPs**

- Understanding trends and identify new market directions, triggering initiatives needed to constantly meet clients' expectations.
- Seeking to identify and develop innovative solutions and business models, creating new value propositions in the different sectors where it provides insurance.
- Ensuring a coherent range of products and a perception of integration by the consumer, linked to extensive regional penetration, which can provide more

personalized services that also enhance proximity.

• Focusing on digitalization

Fidelidade's skills in these areas have been identified and recognized by the different stakeholders, so Fidelidade is proud to have been awarded on several occasions as a brand of reference, being recognized with the most relevant client and brand awards in Portugal, such as "Trusted brand", "Consumer Choice", "Portugal Digital awards", "the Best Reputation", among many others.

For a group quote: 2 (standard); 100

For pooling contract: 2 (standard); 100

Facts & figures

Insurope member since: 2021

Average Turnaround Times

• General Questions: 2 Working Days

• Local Quote: 2 Working Days

Annual Renewal: 5 Working Days

• Rate Review: 5 Working Days

Death Claims: 34 Working Days

Disability Claims: 36 Working Days

• Medical Claims: N/A

(tailor made) Local contact information

Minimum lives criteria

(tailor made)

Maria João Louro

maria.louro.nogueira@fidelidade.pt

Largo do Calhariz, 30 1249-001 Lisbon

Tel. +351 912 895 850

Benefits

Insurable Benefits: ADLMRPoolable Benefits: DL